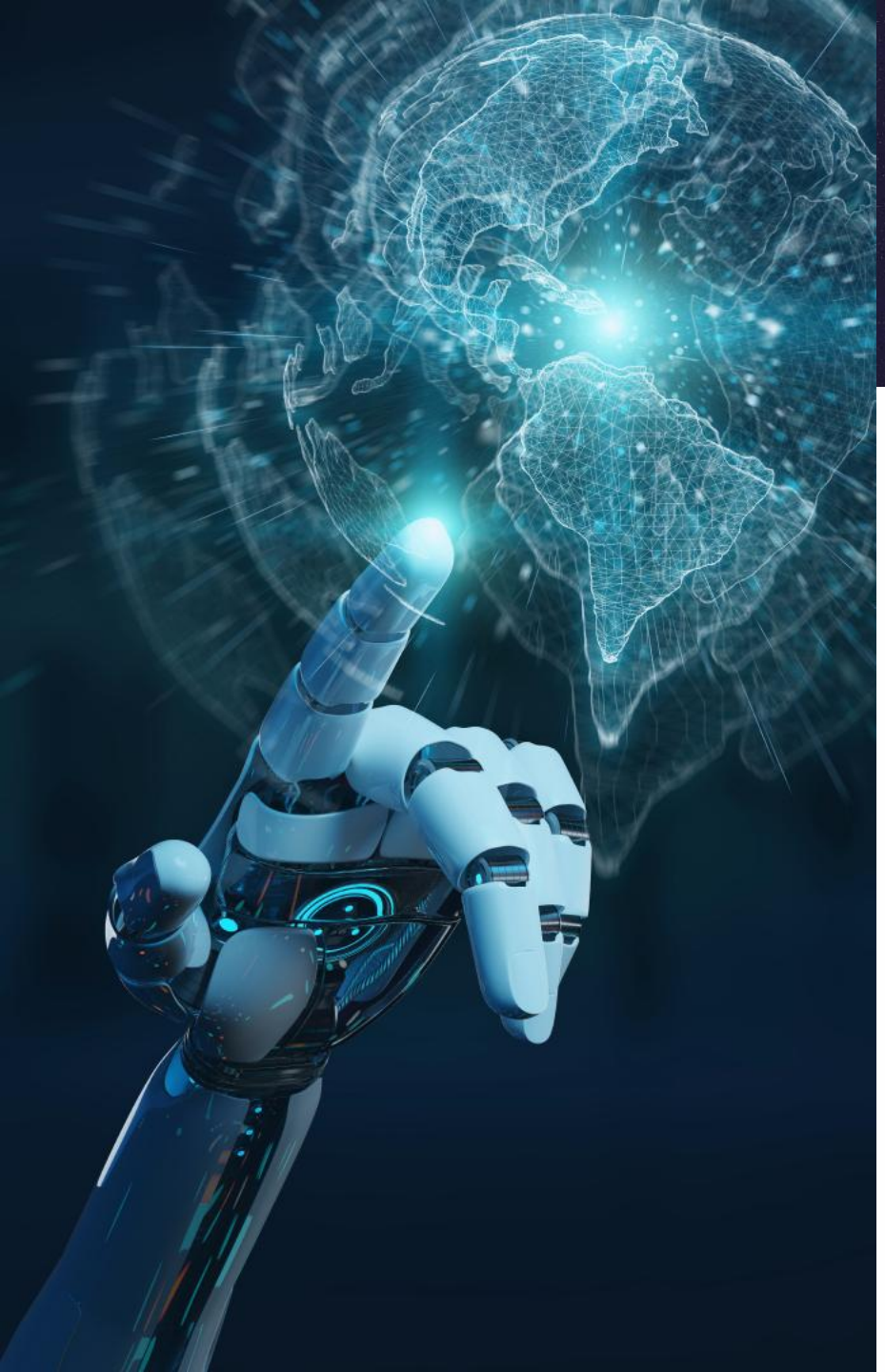


rsight®

Recognized “Cool Vendor” in **HR Technology** by Gartner®

Gartner COOL VENDOR 2025™

From SaaS to outcome

AI Recruitment Intelligence. Human Connections.

13th ABSL Annual Conference, Bucharest

November 13th, 2025

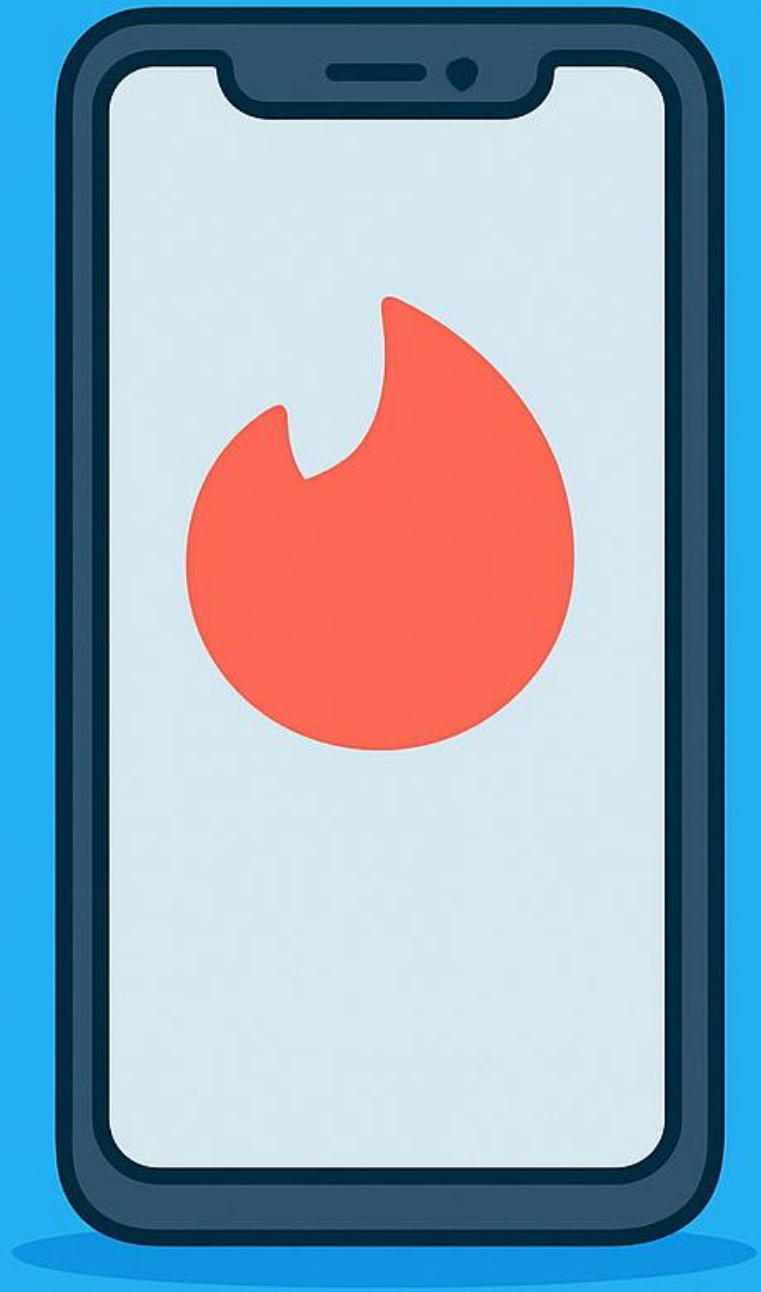
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Tinder

VS

Cupidon



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From Tinder to HR Tech: an ecosystem built on SaaS



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Artificial Intelligence

Driven by people. Powered by purposes. Elevated through innovation.

WHAT are “Outcome-based Software” and “Agentic AI”?

“Outcome-based Software”

An outcome-based software is a software designed, developed, and evaluated primarily based on the **results or outcomes** it achieves, rather than on the features it provides or the processes it follows.

- ✓ Measures success by the quality of the outcomes, not by activity or features.
- ✓ Uses data and feedback loops to continuously optimize for desired outcomes.

“Agentic AI”

Agentic AI refers to AI systems that can **act autonomously to pursue goals**, make decisions, and decisions, and take actions in dynamic environments with minimal human intervention.

Unlike traditional AI models that respond passively to prompts or inputs, agentic AI systems have systems have **the capacity to plan, reason, and execute multi-step tasks proactively**.

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Conceptual overview

Feature / Focus	SaaS	Outcome-Based Software combined with Agentic AI
Value Model	Access to tools/features	Measurable results or outcomes & Autonomous goal achievement
User Role	Operates the software	Monitors outcomes, Sets goals; AI acts
Success Metric	Usage, uptime, satisfaction	Business KPIs (ROI, growth, savings), Goal completion, efficiency
Automation	Low–medium	High (self-directed)
Adaptability	Static features	Data-driven optimization & Dynamic reasoning and learning
Pricing Model	Subscription (per user/month)	Outcome-based or hybrid

WHAT
Do you get as a concrete outcome?

In the case of RSight® based on a request made to our Agentic AI, users get **Talents** who :
who :

✓ are **screened** and **qualified**

✓ **match** your recruitment request expectations

✓ and **want to be recruited** by your organization

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